Original Article

A Machine Learning Based DSS in Predicting Undergraduate Freshmen Enrolment in a Philippine University

Joseph A. Esquivel¹, James A. Esquivel²

¹Assistant Professor, School of Computing, Holy Angel University, Angeles City, Philippines. ²Associate Professor, College of Computer Studies, Angeles University Foundation, Angeles City, Philippines.

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Abstract - The sudden change in the landscape of Philippine education, including the implementation of K to 12 program, Higher Education institutions, have been struggling in attracting freshmen applicants coupled with difficulties in projecting incoming enrollees. Private HEIs Enrolment target directly impacts success factors of Higher Education Institutions. A review of the various characteristics of freshman applicants influencing their admission status at a Philippine university were included in this study. The dataset used was obtained from the Admissions Office of the University via an online form which was circulated to all prospective applicants. Using Logistic Regression, a predictive model was developed to determine the likelihood that an enrolled student would seek enrolment in the institution or not based on both students and institution's characteristics. The LR Model was used as the algorithm in the development of the Decision Support System. Weka was utilized on selection of features and building the LR model. The DSS was coded and designed using R Studio and R Shiny which includes data visualization and individual prediction.

Keywords - *Data Mining, Education Data Mining, Machine Learning, Predictive Modeling, Binary Classification, Logistic Regression.*

I. INTRODUCTION

A significant area of debate currently is the future and sustenance of the conventional higher education business model (Lapovsky, L., 2018). These concerns rely heavily on the type of academic institution being considered, such as public colleges and universities, private non-profit colleges and private for-profit colleges and universities.

Private HEIs have been challenged by the uncertainty of human selection patterns, which greatly affects their target number of incoming students each year (Abelt, et al., 2015).

Decision-making is an extremely important task of managers and can be described as the compilation and

review of the relevant information on the managerial predicament in order to make the most effective choice between alternative options for action. (Fakeeh, 2015).

Suhirman, Herawan, Chiroma and Mohamad (2014) mentioned in their study that Higher education institutions are overwhelmed by a large amount of information on student enrolment, the number of courses to be taken and completed, achievement in each course, performance measures and other details.

With this continuous growth of data produced at all times, if left unprocessed, Academic Administrators would find it difficult to make timely and appropriate decisions.

Sampath, Flagel and Figueroa (2009) mentioned in their study that owing to the unpredictable existence of human selection patterns, university administrators are continually faced with problems in the area of enrolment process.

In addition to this concern about uncertainty, in order to be sustainable, academic institutions need to achieve their enrolment goal in order to distribute resources and budget equally, while at the same time increasing the quantity and enhancing the standard of enroled students in order to remain competitive. (Barthelson, et al., 2014).

In a research conducted by Jalota and Agrawal (2019), they mentioned that data mining is of great significance in educational institutions. Information gained through the use of data mining techniques can be used to make successful and efficient decisions in education. Information from these techniques will allow higher learning institutions to enhance their instructional processes, including better decisionmaking, more advanced student guidance preparation, more accurate prediction of individual activities, and more efficient distribution of resources and personnel to the institution. (Undaiva, et al., 2015). The standard of education needs to be improved and the use of educational data mining is a method for this change. Modern educational institutions need data mining for their policies and strategic plans (Hussain, et al., 2018).

Higher education institutions are making tremendous efforts and extensive resources to control, anticipate and appreciate the choicesof applicants who have been offered admission. (Basu, et al., 2019).

Predicting the decision of students to apply for admission will enable the institution to manage its resources properly and distributescholarships equally to underprivileged but well-deserved students.

With K to 12 implemented in the Philippines, this changed the educational landscapeand was added to the growing concern of the HEIs, and the enrolment of new college students plummeted to its lowest level in SY 2016-2017, extending to SY 2017-2018.

Another growing issue is that graduates of the K to 12 Senior High School program may or may not plan to enrol in college because the SHS curriculum has been designed to prepare students for one of the following: employment, entrepreneurship, technology and higher education.

This study wasfocused in the development of a predictive model using Logistic Regression (LR) to predict students' enrolment decision. LR develops adiscriminative classifier that classifies an outcome value intoone of two classes. The LR model will result to aprediction probability that is either 0 or 1 (Kotsiantis, et al., 2006). Another approach to estimating student enrolment is time series analysis, which does not require features selection to carry out predictions, but it requires a sequence of observations collected over time (Slim, 2018). Also, in a study conducted by Zhuang and Gan (2017), there are primarily three approaches to the projection of school enrolment Cohort Survival Model, Regression Model and Time Series Model, the authors concluded that, only regression model can be used for new schools; cohort survival model and time series model only use the historical enrolment and cannot be applied to predict new schools. Since there were no college enrolees in the local university for the past two school years, this study is focused with the implementation of the LR model.

In finding the high impact attributes of the 2018 dataset, the selection of features was also performed. Selection function eliminates redundant attributes from the dataset to obtain useful and meaningful information. It makes the mining process quicker, more valuable and more meaningful(Hussain, et al., 2018). In order to illustrate the LR model performance, the area under the ROC curve was utilized (Aulck, et al. 2019). The area under the ROC curve is also worth to be considered in selecting the best performing model, the higher AUC ROC values indicates a better performance. The possible AUC values range from 0.5 (no diagnostic ability) to 1.0 (perfect diagnostic ability)(Yang, et al., 2017).

Moreover, the results were utilized as basis for the development of a DSS application for the use of the university stakeholders using R and Weka.

II. METHODOLOGY

This section illustrates the research design, procedures and planned data analysis used in the study.

A. Dataset Description

This part of the paper describes information that usually consists of information on enrolment status, residence status, gender, parent's employment, type of senior high school in which they graduated from and school choice.

The variables included in the dataset are considered as possible predictors of the dependent variable that is to enrol (Yes) or not enrol (No). Originally, the dataset was composed a total of nineteen (19) features, and all of which were processed using the feature selection of Weka called Weka Attribute Evaluator (supervised).

A total of 7,879 applications were received by the local university, 4,486 of which were admitted and 3,414 of which were enroled.

B. Research Design

The researcher used descriptive research design, as the analysis would compromise the characteristics of students and the university. Extricating these characteristics can help predict students' decision whether or not to pursue enrolment.

Experimental study design was used to describe the relationship of features or variables to the dependent variable, to enrol or not to enrol. Since the study predicts a student's admission decision, which is dichotomous in nature, the binary algorithm of classification, Logistic Regression, was used.

The dependent variable is the likelihood that a student applicant will pursue enrolment in the university or not. The research will also include information on the data collected, discuss the pre-processing of the data, conduct data exploration and design of the DSS application.

C. Procedure

The data mining tool was used to retrieve and transform datasets from the University Admissions Office. Using basic techniques such as imputation and/or discarding rows or columns containing missing values, the dataset was initially cleaned.

The data mining process involved the following steps: 1) Admission dataset gathering, 2) Data cleaning and wrangling 3) Feature selection utilizing best first and backward direction, 3) Dataset splitting into test (20%) and train (80%) data, 4) Train the classifier using 10-fold cross validation, 5) Build the model using the test data set and evaluate the results. Excel spreadsheet software was used in preparing the dataset, cleaning involves manual removal of duplicates in data entry, integration of datasets from two other sources, Marketing Office for the marketing campaign dataset and the Information Technology Systems and Services (ITSS) actual Enrolment Records. These datasets were combined in order to make meaningful insights. The combined dataset was then processed using Weka to build the Logistic Regression model. The result of the model was evaluated based on its accuracy, sensitivity and specificity.

The study also employed Rapid Application Development (RAD) model, shown on Figure 1, as the software methodology for the development of the web-based DSS dashboard. Current admission and enrolment procedures and datasets were gathered from the office of the University Registrar, Marketing and Admissions Departments, these served as inputs for the initial development of the application. User Design phase involved the designing, refining and testing of the prototype which may be repeated a couple of times before it is released.



Fig. 1 Rapid Application Development model

The study employed the presentation and demonstration of the initial design and its features, a preliminary test of the application was also conducted with the user. Refinements included the comments and suggestions by the user to enhance the web application.

III. RESULTS AND DISCUSSION

The purpose of this study was to create a DSS and apply a predictive model to predict college admission and enrolment based on both university and student characteristics. The study covers the SY 2018 admission and 2019 actual enrolment datasets in a local private university.

A. Features Selection

The features were selected using Classifier Subset Evaluator utilizing Logistic as the classifier in order to estimate the accuracy of the subsets and Best first as the search method utilizing backward search direction.

The results, selected features, were then identified and applied to create the predictive model, see Figure 2.

The following attributes with their corresponding rank, as shown in figure 2, were selected: OL Pursued, Within City, Within Province, Religion Binary, College Admitted To Binary, Total Number Siblings, Ordinal Position, Previous School Binary, Campaign Binary, School Choice, School Type.

Search Method:
Best first.
Start set: 1,2,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,1
Search direction: backward
Stale search after 5 node expansions
Total number of subsets evaluated: 175
Merit of best subset found: 0.775
Attribute Subset Evaluator (supervised, Class (nominal): 3 Enrolled):
Wrapper Subset Evaluator
Learning scheme: weka.classifiers.functions.Logistic
Scheme options: -R 1.0E-8 -M -1
Subset evaluation: classification accuracy
Number of folds for accuracy estimation: 5
Selected attributes: 2,4,5,6,8,11,12,13,14,16,17 : 11
OL_Pursued
Within_City
Within_Province
Religion_Binary
College_Admitted_To_Binary
Total Number of Siblings
Ordinal Position
Previous_School_Binary
Campaign_Binary
School_Choice
School_Type

Fig. 2 Features selection using Weka

B. Logistic Regression Model

This section discusses the Logistic Regression results using Weka. The LR model was evaluated based on three performance measures: accuracy, sensitivity and specificity.

Eleven (11) features were included in the design of the model as provided by the Weka Attribute selector and in order to achieve a high accuracy rate. In addition, all records in the dataset were used and ten (10) fold cross validation was applied in building the model. Table I shows the LR Model's metric efficiency.

Table 1. Metrics for evaluation					
Detailed Accuracy By Class					
ТР	FP Rate	Precision	Recall	F-Measure	
Rate					
0.84	0.301	0.772	0.84	0.805	

True Positive (TP) Rate outcome, as seen above, is a reasonably good predictor, which means that the model correctly predicted the label (predicted yes and is a yes), False Positive (FP) Rate performance also showed a good outcome, which is incorrectly predicting the label (predicted yes and was actually no), the lower the value, the better the interpretation. Accuracy (F-Measure) indicates an overall accuracy rate of 80.5 percent for the selected features used in the model.

C. Predictive Application

The basis of the DSS Predictive Application is the LR Model built using Weka Data mining tool. The DSS application was designed and developed using R Weka, R

The application integrates a Studio and R Shiny. visualization tool, Google Data studio for ease of visualizing the historical dataset.

The DSS application includes the following features: Data Exploration, Predictive Model Details, Prediction Visualization, and Individual Prediction.

Fig. 3 shows the main interface of the Web Application. The main dashboard includes the main menu and by default, the Data Exploration tab is shown. The user may upload the historical dataset to be visualized, in this case, the 2018 applicants datasets were uploaded. A table will be displayed when the dataset is loaded.

Under the Data Exploration menu, Plotly library was applied to render the various graphs. The data visualization can be presented by location of the applicants, college that they were admitted to, religion, gender and school type.



Fig. 3 Main Dashboard Interface

The Data Exploration tab includes the loading of the data table of the 2018 Applicants, Visualization of the dataset based on Location, College Admitted To, Religion, Gender and School Type. Each tab displays a visual graph using Plotly Library of R Studio.

Fig. 4 presents a screenshot of the bar chart generated according to the location of the student, other tabs include plotting the distribution of applicants based on their Choice of College, Religion, Gender and the Type of School.



Fig. 4 Data Visualization Using Plotly

The Predictive Model Details tab displays the prediction performance of the LR Model using Weka and R Studio. It features also a tab for browsing the prediction results, as shown on Figure 5.

Data Exploration	Predictiv	e Model De	talls Pred	iction Visua	alization P	redict Now	1		
Weka Model Sum	mary R	Model Sum	mary R F	Predicted D	ata				
=== 10 Fold Cro	ss Validat	ion ===							
=== Summary ===									
Correctly Class	ified Inst	ances	5230		66.379	*			
Incorrectly Cla		stances	2649		33.621	N			
Kappa statistic			0.31	.25					
Total Cost Average Cost			4237 Ø.53	70					
K&B Relative In	to Score		16.99						
K&B Information				27 bits	0.1688	bits/ins	tance		
Class complexit		0		1 bits		bits/ins			
Class complexit	y scheme		6940.06	09 bits	0.8808	bits/ins	tance		
Complexity imp		(Sf)		bits	0.1126	bits/ins	tance		
Mean absolute e			0.42						
Root mean squar Relative absolu			0.45 85.20						
Root relative s		or	92.36						
Total Number of			7879						
=== Detailed Ad	curacy By	Class ===							
	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	cι
	0.754	0.446	0.672	0.754	0.711	0.315	0.715	0.737	No
	0.554					0.315	0.715	0.667	Ye
Weighted Avg.	0.664	0.355	0.662	0.664	0.660	0.315	0.715	0.706	

Fig. 5 LR Model Details

Fig. 6 shows the Prediction Visualization tab, this feature allows the user to easily visualize the predictions derived by the LR predictive model. Data visualization was designed using Google Data Studio which was then embedded to R Shiny. This includes a filter control to allow the user to specify which attributes to show and/or hide.

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ENROLLMENT DASH	BOARD		Geogle Data Studio	
Data Exploration Predictive Model D	etails Prediction Visualization Pre	dict Now!		
PREDICTIONS DASHBOAR Test Data Set: 988 Obs. Algorithm: Logistic Regression	RD Record Count 988		Predicted	•
College Admitted To (a)			School Admitted To	•
	SHTM SNAMS SAS SO	C The bar chart shows the	Religion	•
400		predictions of applicants who are most likely to erroll in the University and in which College	Campaign Conducted	•
200		they will choose. The data is broken down to 'Yes' and 'No'.	Prediction insights:	
0 Yes	No		The 2019 dataset with a sample of 988 obs tested with the Logistic Regression model a that a total of 445 are predicted TO ENROLL University. And 543 were predicted NOT TO	nd it showed in the
Campaign Conducted (b)	Graduated From (c)		On Enrolled vis-a-vis Type of School graph, r applicants came from Private Schools total (79.76%) and 1,300 (20.24%) came from the system.	ing to 6,285
	110		On Gender and College Admitted To chart, it most Females prefer to apply at the SBA an Males choose SEA.	t shows that d majority of

Fig. 6 Visualizing Predicted Data

The Predict Now tab is shown on Fig. 7, this feature allows the user to select a combination of attributes of an applicant located on the left portion of the interface. Dropdown menus were used to select the values of the features and when the submit button is clicked, the values are passed to the server database and the system displays the applicant's likelihood (percentage) to pursue or not pursue enrolment in the institution.

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NROLLMENT DASH	IBOARD		
Data Exploration Predictive Model	Details Prediction	fsualization Predict Now!	
Select City		Status/Predction	
Within City	•	[1] "Prediction complete."	
Select Province		[1] "Prediction complete."	
Within Province		data	
Select Religion		Chances of Enrollment is 88 percent.	
Catholic	•		
Select School Admitted To			
SAS	•		
Previous School			
This University			
Select Campaign			
Conducted			
Select Previous School Type			
Private			

Fig. 7 Predict Now Feature

IV. CONCLUSION

The study demonstrated the factors that influenced the enrolment decision of applicants based on both institutional and student characteristics. Study shows that Machine Learning techniques may be used as a supplement to enrolment decisions and to measure the level of correlation between enrolment and such factors. From nineteen (19) variables, Weka reduced the relevant features selected to eleven (11) that yielded the highest accuracy performance.

The LR model was able to predict the enrolment of applicants based on the set of features indicated by Weka with an accuracy rate of 80.5%.

The LR model was then used as the basis in developing the DSS application using R Studio and predicted results were visualized using Google Data Studio. The DSS may serve as an input to the institution in making relevant decisions particularly in the aspect of enrolment.

The future course of the study may involve adding feature engineering application, comparing and incorporating multiple non-LR classification techniques such as Support Vector Machines (SVMs) and Neural Networks into the DSS application. The introduction of Geocoding also involves geographical locations on the model, such as considering the position of an applicant relative to that of the organization to which they are applying.

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